

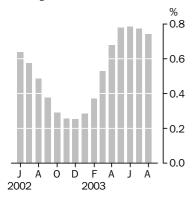
# RETAIL TRADE

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 30 SEP 2003

### **Monthly turnover**

Trend estmates % change



## KEY FIGURES

### TREND ESTIMATES

- The trend estimate of turnover for the Australian Retail and Hospitality/Services series increased by 0.7% in August 2003 compared with July 2003. This follows increases of 0.8% in the previous three months.
- The trend estimate increased in all states and territories except South Australia. The largest increases were in Queensland, Tasmania and Western Australia.
- Over the three months to August 2003 the trend estimate rose by \$345m. Food retailing (+\$83m), Household good retailing (+\$78m), Hospitality and Services (+\$60m) and Other retailing (+\$58m) showed the largest increases.

### SEASONALLY ADJUSTED

- The seasonally adjusted estimate of turnover for the Australian Retail and Hospitality/Services series increased by 1.0% in August 2003 compared with July 2003. This follows revised increases of 0.9% in July 2003 and 1.1% in June 2003.
- The estimate of total turnover for August 2003 was 6.7% higher than August 2002.

### ORIGINAL ESTIMATES

- In original terms, Australian turnover decreased by 0.2% in August 2003 compared with July 2003. Chains and other large retailers (which are completely enumerated) decreased by 1.0%, while 'smaller' retailers (the sampled units) increased by 0.9%.
- Australian turnover increased by 4.7% in August 2003 compared with August 2002. Chains and other large retailers increased by 4.8%, while 'smaller' retailers increased by 4.7%.

### INQUIRIES

■ For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graham Phillips on Canberra (02) 6252 5625.

### NOTES

 ISSUE
 RELEASE DATE

 September 2003
 3 November 2003

 October 2003
 2 December 2003

 November 2003
 7 January 2004

 December 2003
 4 February 2004

 January 2004
 2 March 2004

 February 2004
 31 March 2004

CHANGES IN THIS ISSUE

There are no changes in this issue.

NET PROCEEDS FROM GAMBLING The net proceeds from gambling in March quarter 2003 was 3.7% of the Total Retail seasonally adjusted series compared with 3.6% in the December quarter 2002 and 3.7% in the September quarter 2002. These are the latest available estimates for this series. For more information see the Explanatory Notes, paragraph 17.

SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for August 2003 contained in this publication are:

Data Series Estimate error

Level of retail turnover (\$m) 14 815.5 135.8

Change from preceding month (\$m) -25.9 44.4
% change from preceding month (%) -0.2 0.3

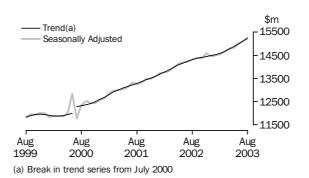
Estimates for sampled businesses in the first month of each quarter can be influenced by the quarterly rotation of sampled businesses. This rotation is done to spread the reporting load across retailers and to ensure the sample remains representative of the population. At times, the businesses rotated into the sample can perform differently from the businesses they replace or those already in the sample. The potential impact of the quarterly rotation is reflected in the sampling errors for the relevant months.

For more information see the Explanatory Notes, paragraphs 30–34, or contact Graham Phillips on 02 6252 5625.

Dennis Trewin Australian Statistician

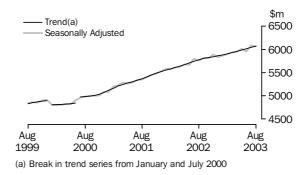
TOTAL RETAIL

Trend growth has been moderate to strong over the last five months. Over this period all industries have experienced growth. In each of the last four months Household good retailing, Recreational good retailing, Other retailing and Hospitality and services had strong growth.



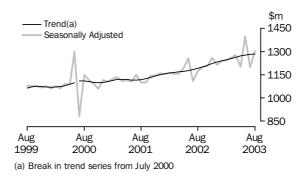
FOOD RETAILING

There has been weak to moderate trend growth over the last 15 months. Queensland and Tasmania have had strong growth over the last five months while Western Australia has had moderate growth. South Australia and the Australian Capital Territory were in decline in July and August 2003.



DEPARTMENT STORES

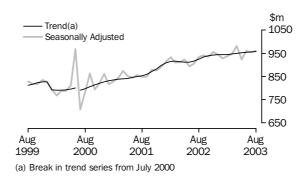
Following large seasonally adjusted movements over the last four months, trend growth was weak for July and August 2003. New South Wales, South Australia and the Australian Capital Territory were in decline in July and August 2003. Western Australia showed moderate trend growth for these two months after three months of strong growth.



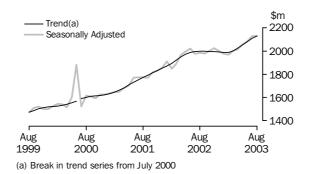
3

CLOTHING AND SOFT GOOD RETAILING

There has been weak trend growth in each of the last ten months. Western Australia has had strong growth over the last four months, while New South Wales and South Australia have been in decline. Trend growth for Victoria has slowed significantly in the last three months.

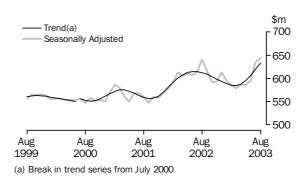


HOUSEHOLD GOOD RETAILING After being in decline from September 2002 to January 2003, trend growth has been strong in each of the last five months. South Australia and the Australian Capital Territory were the only state and territory not having strong growth in this period.



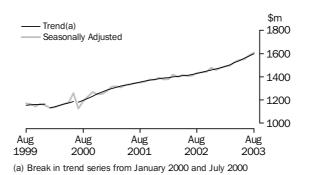
RECREATIONAL GOOD RETAILING

After having been in decline for nine months, there has been strong trend growth over the last four months. New South Wales, Queensland, Western Australia, Tasmania and the Northern Territory have had strong trend growth over this period, while Victoria has been in decline for twelve months and South Australia for the last three months.



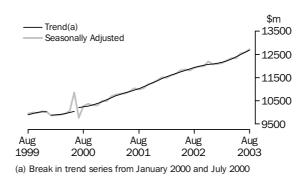
OTHER RETAILING

Trend growth has been strong over the last seven months, after a long period of mostly moderate growth. Queensland has had strong trend growth since August 2002. New South Wales and Victoria have had strong trend growth over the last five months while South Australia and Western Australia were in decline in July and August 2003 after a period of strong growth.

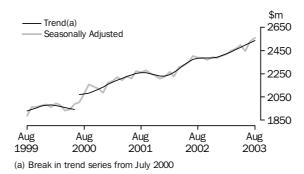


TOTAL RETAIL
(EXCLUDING HOSPITALITY
AND SERVICES)

The rate of trend growth for Total retail (excluding Hospitality and services) has been the same or slightly below that of Total industries (including Hospitality and services) for the last six months.

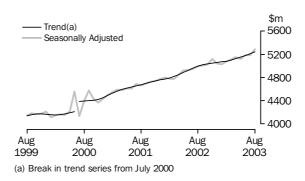


HOSPITALITY AND SERVICES There has been strong trend growth over the last four months. Victoria, Queensland, Western Australia, Tasmania and the Australian Capital Territory have had strong trend growth over at least the last four months, while the Northern Territory has had moderate to strong growth. New South Wales and South Australia had weak growth in August 2003.



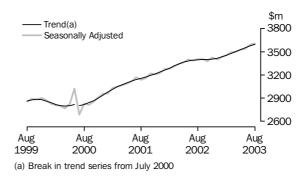
NEW SOUTH WALES

Trend growth has been moderate for the last five months. Household good retailing, Recreational good retailing and Other retailing have shown moderate or strong trend growth in each of these months. Clothing and soft good retailing has been in decline for the last eight months.



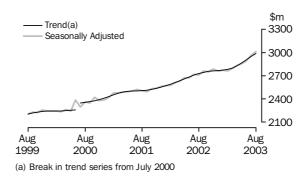
VICTORIA

Trend growth has been moderate in each of the last eight months. After five months of strong trend growth, Household good retailing had moderate growth in August 2003. Other retailing and Hospitality and services have shown strong trend growth in each of the last four months. Recreational good retailing has been in decline for the last twelve months and Clothing and soft good retailing was in decline in August 2003.



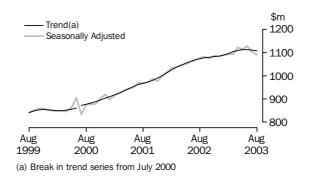
QUEENSLAND

Trend growth has been strong for five months. Food retailing, Household good retailing, Recreational good retailing, Other retailing and Hospitality and services have all shown strong trend growth in each of these months.



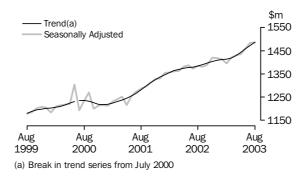
SOUTH AUSTRALIA

The trend has been in decline over the last two months. All industries, except Household good retailing, were in decline in at least one of the last two months.



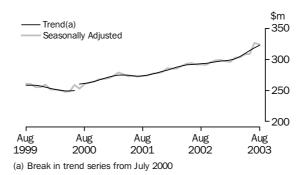
WESTERN AUSTRALIA

The trend growth has been strong for the last four months. The trend growth for Household good retailing has been strong since October 2002, and for the last three months for Clothing and soft good retailing, Recreational good retailing and Hospitality and services.



TASMANIA

The trend growth has been strong over the last five months. Food retailing, Household good retailing, Recreational good retailing and Hospitality and services had strong growth in at least each of the last four months. Clothing and soft good retailing has been flat for the last four months.



## RETAIL TURNOVER, By Industry Group(a)

			Clothing	Household	Recreational		Hoonitality	
	Food	Department	and soft good	good	good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •			• • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			ORIGIN	NAL (\$ mi	llion)			
2002								
June	5 356.5	1 120.7	869.7	1 964.6	546.8	1 285.7	2 210.5	13 354.3
July	5 636.6	1 053.4	868.3	1 947.2	591.4	1 352.1	2 381.3	13 830.3
August	5 793.5	1 042.8	862.7	1 965.3	641.3	1 399.0	2 440.4 2 353.0	14 144.9
September	5 557.1	1 038.1 1 187.7	887.0 952.7	1 915.7 2 047.6	585.9 579.8	1 389.6 1 474.2	2 353.0 2 390.8	13 726.4 14 596.4
October November	5 963.7 5 965.8	1 470.3	1 003.9	2 128.8	616.9	1 567.7	2 438.4	15 191.8
December	6 580.9	2 302.3	1 357.9	2 574.0	883.0	2 103.9	2 711.4	18 513.5
2003	0 380.9	2 302.3	1 337.9	2 374.0	883.0	2 103.9	2 / 11.4	16 515.5
January	6 094.9	1 079.3	910.0	1 977.4	593.5	1 379.5	2 459.2	14 493.9
February	5 449.8	882.1	732.7	1 747.0	526.2	1 298.6	2 206.4	12 842.8
March	5 926.7	1 071.2	876.0	1 898.1	554.2	1 383.3	2 444.6	14 154.1
April	5 852.2	1 197.7	943.7	1 830.4	538.4	1 427.1	2 382.7	14 172.2
May	6 018.9	1 211.1	973.5	1 977.3	555.8	1 522.3	2 453.3	14 712.2
June	5 574.1	1 214.1	929.1	2 041.4	543.5	1 436.0	2 311.2	14 049.3
July	6 012.8	1 155.9	916.8	2 100.6	615.2	1 526.5	2 513.7	14 841.4
August	6 005.8	1 079.9	867.7	2 084.9	626.3	1 547.5	2 603.4	14 815.5
		SEA	SONALLY	ADJUSTED	) (\$ million	)		
2002								
June	5 666.7	1 257.1	893.6	2 021.6	607.3	1 405.1	2 347.6	14 199.0
July	5 798.5	1 109.4	904.8	1 977.1	614.1	1 410.7	2 403.6	14 218.1
August	5 759.2	1 174.6	935.0	1 984.3	640.6	1 432.7	2 390.3	14 316.5
September	5 820.8	1 200.3	940.9	1 980.2	614.5	1 438.2	2 387.7	14 382.6
October	5 809.4	1 207.0	935.4	2 001.4	592.2	1 442.7	2 369.1	14 357.0
November	5 890.5	1 259.1	955.7	2 023.3	592.4	1 476.7	2 391.8	14 589.5
December	5 832.5	1 212.4	945.1	1 999.6	613.2	1 459.8	2 388.0	14 450.6
2003								
January	5 866.3	1 241.0	928.6	1 975.0	594.4	1 476.6	2 404.5	14 486.4
February	5 901.7	1 243.7	937.3	1 969.1	584.9	1 490.6	2 420.0	14 547.2
March	5 943.3	1 259.4	948.2	2 000.9	578.7	1 497.2	2 447.8	14 675.5
April	5 951.8	1 277.2	981.9	2 014.0	587.1	1 527.1	2 464.8	14 803.8
May	6 011.0	1 200.6	922.3	2 056.0	586.5	1 546.4	2 496.7	14 819.4
June	5 955.1	1 399.7	960.5	2 082.4	595.6	1 548.4	2 445.0	14 986.7
July	6 088.8	1 199.4	954.3	2 128.4	635.2	1 584.4	2 529.4	15 119.9
August	6 069.6	1 303.3	960.9	2 131.2	643.7	1 609.0	2 560.4	15 278.2
			• • • • • • • •					
		Т	REND EST	IMATES (	\$ million)			
2002								
June	5 707.8	1 177.6	911.9	1 987.6	615.0	1 412.7	2 352.4	14 168.7
July	5 745.5	1 183.9	916.7	1 996.2	614.6	1 419.1	2 372.8	14 250.1
August	5 780.2	1 191.9	925.2	1 998.9	612.2	1 427.4	2 384.5	14 319.5
September	5 807.7	1 201.5	933.8	1 997.6	608.5	1 437.7	2 387.8	14 373.6
October	5 828.9	1 211.8	939.4	1 996.1	603.8	1 448.7	2 387.0	14 415.7
November	5 845.2	1 224.0	942.6	1 994.2	598.4	1 458.6	2 387.8	14 452.9
December	5 862.3	1 232.7	943.6	1 991.0	593.4	1 468.4	2 394.4	14 489.5
2003								
January	5 881.0	1 240.4	943.7	1 987.9	588.7	1 478.6	2 407.3	14 530.9
February	5 903.2	1 247.6	944.7	1 989.3	585.1	1 490.3	2 423.4	14 584.8
March	5 928.2	1 255.2	946.9	2 001.1	584.7	1 504.8	2 440.6	14 662.0
April	5 956.7	1 263.6	949.6	2 023.7	588.0	1 522.1	2 458.4	14 761.7
May	5 986.6	1 271.7	952.3	2 052.7	595.6	1 541.5	2 476.9	14 876.7
June	6 015.6	1 278.0	954.3	2 081.8	606.7	1 561.1	2 496.4	14 993.6
July	6 043.7	1 282.3	956.1	2 108.2	619.3	1 580.4	2 516.7	15 109.4
August	6 069.8	1 285.5	957.1	2 130.4	633.2	1 599.3	2 536.9	15 221.4
• • • • • • • • • • •			• • • • • • • •	• • • • • • • •		• • • • • • • •		• • • • • • • •

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • • •	• • • • • • •				receding r		• • • • • • • •	• • • • • • •
0000		OMIGINAL	(70 Onang	,c mom p	neceding i	11011111		
<b>2002</b> June	-5.9	-3.7	-9.7	1.4	-5.7	-8.8	-3.2	-4.8
July	-5.9 5.2	-6.0	-9.7 -0.2	-0.9	-5.7 8.2	-6.8 5.2	-3.2 7.7	3.6
August	2.8	-1.0	-0.6	0.9	8.4	3.5	2.5	2.3
September	-4.1	-0.4	2.8	-2.5	-8.6	-0.7	-3.6	-3.0
October	7.3	14.4	7.4	6.9	-1.0	6.1	1.6	6.3
November	0.0	23.8	5.4	4.0	6.4	6.3	2.0	4.1
December	10.3	56.6	35.3	20.9	43.1	34.2	11.2	21.9
2003								
January	-7.4	-53.1	-33.0	-23.2	-32.8	-34.4	-9.3	-21.7
February	-10.6	-18.3	-19.5	-11.7	-11.3	-5.9	-10.3	-11.4
March	8.8	21.4	19.6	8.6	5.3	6.5	10.8	10.2
April	-1.3	11.8	7.7	-3.6	-2.9	3.2	-2.5	0.1
May	2.8	1.1	3.2	8.0	3.2	6.7	3.0	3.8
June	-7.4	0.2	-4.6	3.2	-2.2	-5.7	-5.8	-4.5
July August	7.9 -0.1	-4.8 -6.6	−1.3 −5.4	2.9 -0.7	13.2 1.8	6.3 1.4	8.8 3.6	5.6 -0.2
August	-0.1	-0.0	-5.4	-0.7	1.0	1.4	3.0	-0.2
2002	SEAS0		JUSTED (9		from prec	eding mo	nth)	• • • • • • •
June	-0.3	5.6	-3.2	1.4	-0.5	-0.7	1.3	0.5
July	2.3	-11.8	1.3	-2.2	1.1	0.4	2.4	0.1
August	-0.7	5.9	3.3	0.4	4.3	1.6	-0.6	0.7
September	1.1	2.2	0.6	-0.2	-4.1	0.4	-0.1	0.5
October	-0.2	0.6	-0.6	1.1	-3.6	0.3	-0.8	-0.2
November	1.4	4.3	2.2	1.1	0.0	2.4	1.0	1.6
December	-1.0	-3.7	-1.1	-1.2	3.5	-1.1	-0.2	-1.0
2003								
January 	0.6	2.4	-1.7	-1.2	-3.1	1.1	0.7	0.2
February	0.6	0.2	0.9	-0.3	-1.6	1.0	0.6	0.4
March	0.7	1.3	1.2	1.6	-1.1	0.4	1.1	0.9
April May	0.1 1.0	1.4 -6.0	3.6 -6.1	0.7 2.1	1.4 -0.1	2.0 1.3	0.7 1.3	0.9 0.1
June	-0.9	-6.0 16.6	-0.1 4.1	1.3	1.6	0.1	-2.1	1.1
July	2.2	-14.3	-0.6	2.2	6.6	2.3	3.5	0.9
August	-0.3	-14.5 8.7	0.7	0.1	1.4	1.6	1.2	1.0
ragaot	0.0							
2002	TRE		ATES (% c		om precedi			• • • • • • •
June	0.6	0.4	0.0	0.8	0.4	0.4	1.2	0.6
July	0.7	0.4	0.5	0.4	-0.1	0.4	0.9	0.6
August	0.6	0.7	0.9	0.4	-0.4	0.6	0.5	0.5
September	0.5	0.8	0.9	-0.1	-0.6	0.7	0.1	0.4
October	0.4	0.9	0.6	-0.1	-0.8	0.8	0.0	0.3
November	0.3	1.0	0.3	-0.1	-0.9	0.7	0.0	0.3
December	0.3	0.7	0.1	-0.2	-0.8	0.7	0.3	0.3
2003								
January	0.3	0.6	0.0	-0.2	-0.8	0.7	0.5	0.3
February	0.4	0.6	0.1	0.1	-0.6	0.8	0.7	0.4
March	0.4	0.6	0.2	0.6	-0.1	1.0	0.7	0.5
April	0.5	0.7	0.3	1.1	0.6	1.1	0.7	0.7
May	0.5	0.6	0.3	1.4	1.3	1.3	0.8	0.8
June	0.5	0.5	0.2	1.4	1.8	1.3	0.8	0.8
July	0.5	0.3	0.2	1.3	2.1	1.2	0.8	0.8
August	0.4	0.3	0.1	1.1	2.2	1.2	0.8	0.7

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.



## RETAIL TURNOVER, By Sub-Group(a): Original

						CLOTHIN	G & SOFT	GOOD				
	FOOD RE					RETAILIN	G		HOUSEHO	DLD GOOD F	RETAILING	
	••••••		•••••			•••••			••••••			
							Foot-					
							wear,				Domestic 	
	Super- markets	Take-					fabric &		Furniture	Domestic hardware	appliance &	
	markets &	away	Other		Depart-		other soft		& floor	% house-	recorded	
	grocery	food	food		ment	Clothing	good		covering	ware	music	
Month	stores	retailing	retailing	Total	stores	retailing	retailing	Total	retailing	retailing	retailing	Total
• • • • • • • • • •	• • • • • •		• • • • • •	• • • • • • •	ф	MILLION			• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •
					Ф	MILLION	N .					
2002												
August	4 241.6	577.6	974.2	5 793.5	1 042.8	600.9	261.8	862.7	457.9	566.6	940.8	1 965.3
September	4 006.6	573.3	977.2	5 557.1	1 038.1	616.1	270.9	887.0	447.2	590.5	878.0	1 915.7
October	4 338.3	609.2	1 016.1	5 963.7	1 187.7	667.3	285.4	952.7	486.3	635.8	925.5	2 047.6
November	4 335.0	595.2	1 035.7	5 965.8	1 470.3	713.6	290.3	1 003.9	496.7	667.6	964.5	2 128.8
December 2003	4 652.8	642.2	1 285.8	6 580.9	2 302.3	997.0	360.9	1 357.9	502.3	737.4	1 334.2	2 574.0
January	4 469.4	629.1	996.4	6 094.9	1 079.3	629.0	281.0	910.0	458.8	600.0	918.6	1 977.4
February	4 025.1	528.1	896.5	5 449.8	882.1	514.9	217.8	732.7	416.2	534.0	796.8	1 747.0
March	4 380.8	583.3	962.6	5 926.7	1 071.2	624.2	251.8	876.0	457.4	597.6	843.1	1 898.1
April	4 275.0	617.6	959.7	5 852.2	1 197.7	679.5	264.2	943.7	467.9	569.8	792.7	1 830.4
May	4 431.3	633.6	954.0	6 018.9	1 211.1	697.9	275.6	973.5	499.8	585.9	891.6	1 977.3
June	4 048.9	615.0	910.2	5 574.1	1 214.1	661.6	267.5	929.1	523.4	583.4	934.6	2 041.4
July	4 382.0	651.7	979.0	6 012.8	1 155.9	647.7	269.1	916.8	534.6	622.6	943.5	2 100.6
August	4 373.6	646.7	985.5	6 005.8	1 079.9	618.4	249.3	867.7	511.0	661.7	912.2	2 084.9
				% CHAN	IGE FRO	M DDFC	FDING	MONTH				
				70 CITAI	IGL TRO	IVI I IX L C	LDING	WICHTII				
2002												
August	4.2	-2.5	-0.1	2.8	-1.0	1.0	-4.3	-0.6	-2.5	7.3	-0.9	0.9
September	-5.5	-0.7	0.3	-4.1	-0.4	2.5	3.5	2.8	-2.3	4.2	-6.7	-2.5
October	8.3	6.3	4.0	7.3	14.4	8.3	5.4	7.4	8.7	7.7	5.4	6.9
November December	-0.1 7.3	-2.3 7.9	1.9 24.2	0.0 10.3	23.8 56.6	6.9 39.7	1.7 24.3	5.4 35.3	2.1 1.1	5.0 10.4	4.2 38.3	4.0 20.9
<b>2003</b>	1.5	1.9	24.2	10.3	50.0	39.1	24.3	33.3	1.1	10.4	36.3	20.9
January	-3.9	-2.0	-22.5	-7.4	-53.1	-36.9	-22.1	-33.0	-8.7	-18.6	-31.2	-23.2
February	-9.9	-16.0	-10.0	-10.6	-18.3	-18.1	-22.5	-19.5	-9.3	-11.0	-13.3	-11.7
March	8.8	10.4	7.4	8.8	21.4	21.2	15.6	19.6	9.9	11.9	5.8	8.6
April	-2.4	5.9	-0.3	-1.3	11.8	8.9	4.9	7.7	2.3	-4.6	-6.0	-3.6
May	3.7	2.6	-0.6	2.8	1.1	2.7	4.3	3.2	6.8	2.8	12.5	8.0
June	-8.6	-2.9	-4.6	-7.4	0.2	-5.2	-2.9	-4.6	4.7	-0.4	4.8	3.2
July	8.2	6.0	7.6	7.9	-4.8	-2.1	0.6	-1.3	2.1	6.7	1.0	2.9
August	-0.2	-0.8	0.7	-0.1	-6.6	-4.5	-7.4	-5.4	-4.4	6.3	-3.3	-0.7
		% CH.	ANGE F	ROM CO	RRESPO	NDING	MONTH	OF PRE	VIOUS Y	EAR		
2002												
<b>2002</b> August	G 1	5.1	15.0	7.8	10.7	10.0	8.8	11.0	11.0	10.9	11.5	11.4
August September	6.4 4.1	5.1 5.7	15.9 16.7	7.8 6.3	10.7 4.7	12.0 9.5	8.8 9.7	9.6	11.9 15.5	10.9	11.5 10.7	11.4 12.9
October	4.1 7.7	5.7 7.5	10.7	8.2	7.0	9.5 9.5	1.3	9.6 6.9	13.7	6.1	10.7	10.4
November	6.3	7.5	8.7	6.8	11.3	12.3	3.7	9.7	13.4	12.2	5.4	9.3
December	5.1	6.9	5.6	5.4	3.0	7.3	1.4	5.7	12.7	5.7	8.3	8.4
2003												
January	7.5	5.0	1.7	6.2	6.7	5.0	-5.2	1.6	3.0	4.5	4.9	4.3
February	7.2	3.6	1.3	5.8	7.0	4.4	-8.0	0.4	10.3	4.2	5.7	6.3
March	4.0	2.0	-1.5	2.9	4.8	7.0	1.4	5.3	13.5	5.4	4.4	6.8
April	9.4	7.4	3.8	8.2	13.7	9.6	-2.6	5.9	8.1	4.5	-5.4	0.8
May	6.6	10.3	-0.8	5.7	4.0	4.8	-7.2	1.1	14.6	10.4	-8.1	2.1
June	3.9	10.1	0.9	4.1	8.3	10.0	-0.4	6.8	16.1	13.8	-6.6	3.9
July	7.7	10.0	0.4	6.7	9.7	8.9	-1.6	5.6	13.9	17.9	-0.6	7.9
August	3.1	12.0	1.2	3.7	3.6	2.9	-4.8	0.6	11.6	16.8	-3.0	6.1

<sup>(</sup>a) See paragraph 5 of Explanatory Notes.



<b>3</b>
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	RECREATIO	NAL GOOD									
	RETAILING			OTHER RE	ETAILING		HOSPITAL	ITY & SER	VICES		
		•••••	•••••							•••••	
				D/s =							
	Maura	Othor		Pharma-							
	News-	Other		ceutical,			Hotels	Cofoo			
	paper, book &	recre-		cosmetic	04/			Cafes			
		ational		& ************************************	Other		&	&	0-141		T-+-1 -11
	stationery	goods	T-4-1	toiletry	retailing	T-4-1	licensed	restau-	Selected	T-+-1	Total all
Month	retailing	retailing	Total	retailing	n.e.c.	Total	clubs	rants	services	Total	industries
					\$ MILLI	O N					
					+	•					
2002											
August	433.1	208.2	641.3	628.0	770.9	1 399.0	1 374.5	839.8	226.2	2 440.4	14 144.9
September	386.0	199.8	585.9	611.6	778.1	1 389.6	1 344.4	792.7	215.8	2 353.0	13 726.4
October	371.6	208.2	579.8	610.5	863.7	1 474.2	1 338.9	811.0	240.8	2 390.8	14 596.4
November	370.4	246.5	616.9	617.7	950.0	1 567.7	1 361.9	838.6	237.9	2 438.4	15 191.8
December	483.1	400.0	883.0	736.2	1 367.7	2 103.9	1 505.2	936.3	269.9	2 711.4	18 513.5
2003											
January	380.9	212.5	593.5	598.2	781.3	1 379.5	1 373.1	841.5	244.6	2 459.2	14 493.9
February	352.1	174.1	526.2	557.8	740.8	1 298.6	1 230.2	766.6	209.6	2 206.4	12 842.8
March	366.6	187.6	554.2	609.3	774.0	1 383.3	1 366.0	850.7	227.9	2 444.6	14 154.1
April	338.7	199.7	538.4	632.4	794.7	1 427.1	1 350.1	826.4	206.1	2 382.7	14 172.2
May	362.6	193.2	555.8	677.3	845.0	1 522.3	1 364.9	869.4	219.0	2 453.3	14 712.2
June	347.1	196.4	543.5	641.8	794.2	1 436.0	1 319.3	792.2	199.7	2 311.2	14 049.3
July	406.1	209.1	615.2	697.6	828.9	1 526.5	1 398.5	882.4	232.8	2 513.7	14 841.4
August	422.2	204.1	626.3	694.1	853.4	1 547.5	1 442.8	926.7	233.8	2 603.4	14 815.5
August	422.2	204.1	020.3	094.1	055.4	1 547.5	1 442.0	920.1	233.6	2 003.4	14 615.5
• • • • • • • • • •			• • • • •		• • • • • •	• • • • • • •	• • • • • • •		• • • • • •	• • • • • •	
			% CH	HANGE FF	ROM PRE	CEDING	MONTH				
0000											
2002	0.0	0.4	0.4	4.0	- A	0.5	4.0	4.0	0.4	0.5	0.0
August	9.6	6.1	8.4	-1.0	7.4	3.5	1.2	4.9	2.1	2.5	2.3
September	-10.9	-4.0	-8.6	-2.6	0.9	-0.7	-2.2	-5.6	-4.6	-3.6	-3.0
October	-3.7	4.2	-1.0	-0.2	11.0	6.1	-0.4	2.3	11.6	1.6	6.3
November	-0.3	18.4	6.4	1.2	10.0	6.3	1.7	3.4	-1.2	2.0	4.1
December	30.4	62.3	43.1	19.2	44.0	34.2	10.5	11.6	13.4	11.2	21.9
2003											
January	-21.1	-46.9	-32.8	-18.7	-42.9	-34.4	-8.8	-10.1	-9.4	-9.3	-21.7
February	-7.6	-18.1	-11.3	-6.8	-5.2	-5.9	-10.4	-8.9	-14.3	-10.3	-11.4
March	4.1	7.8	5.3	9.2	4.5	6.5	11.0	11.0	8.7	10.8	10.2
April	-7.6	6.4	-2.9	3.8	2.7	3.2	-1.2	-2.9	-9.6	-2.5	0.1
May	7.1	-3.3	3.2	7.1	6.3	6.7	1.1	5.2	6.2	3.0	3.8
June	-4.3	1.7	-2.2	-5.2	-6.0	-5.7	-3.3	-8.9	-8.8	-5.8	-4.5
July	17.0	6.5	13.2	8.7	4.4	6.3	6.0	11.4	16.6	8.8	5.6
August	4.0	-2.4	1.8	-0.5	3.0	1.4	3.2	5.0	0.4	3.6	-0.2
	0/	CHANGE	EDOM	CORRESI		2 MONTH	L OF DD		VEVD		
	/0	CHANGE	INOW	CORRESI	ONDING	a MONTI	I OI FRI	_	ILAN		
2002											
August	19.9	6.7	15.3	3.9	5.5	4.8	6.8	1.0	21.6	5.9	8.3
September	19.0	1.9	12.6	8.2	5.5	6.7	5.3	1.6	17.0	5.0	7.3
October	6.4	6.3	6.4	3.1	7.4	5.6	4.8	1.2	25.9	5.3	7.5
November	3.3	7.0	4.8	2.8	7.7	5.7	6.1	3.8	20.8	6.6	7.5
December	11.0	6.7	9.0	4.8	6.2	5.7	6.3	6.9	20.7	7.8	6.1
2003									***	• •	
January	3.4	2.3	3.0	13.9	4.0	8.1	8.8	11.2	17.8	10.5	6.4
February	-1.5	0.5	-0.9	10.8	6.0	8.0	5.1	8.3	11.4	6.8	5.7
March	-4.6	-8.4	-5.9	12.4	1.1	5.8	6.2	9.2	14.1	7.9	4.4
April	-4.6 -8.4	-0.4 4.5	-3.9 -4.0	9.1	8.5	8.8	6.7	9.2 8.5	0.5	6.8	6.8
May	-6.0	-0.5	-4.1	9.0	7.1	7.9	6.2	11.4	1.0	7.5	4.9
June	-2.5	3.0	-0.6	11.4	11.9	11.7	5.2	6.5	-5.9 F.O	4.6	5.2
July	2.8	6.5	4.0	9.9	15.5	12.9	2.9	10.2	5.0	5.6	7.3
August	-2.5	-1.9	-2.3	10.5	10.7	10.6	5.0	10.4	3.4	6.7	4.7

<sup>(</sup>a) See paragraph 5 of Explanatory Notes.

## RETAIL TURNOVER, By State

	New							Australian	
Month	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Australia
			ORIG	INAL (\$ r	million)				
2002									
June	4 614.7	3 195.2	2 542.5	988.1	1 298.2	275.8	151.0	288.7	13 354.3
July	4 807.5	3 303.3	2 660.9	1 031.6	1 307.5	272.2	161.7	285.6	13 830.3
August	4 938.2	3 328.4	2 705.4	1 067.4	1 361.2	281.0	164.9	298.4	14 144.9
September	4 820.0	3 219.2	2 667.5	1 029.2	1 282.2	269.6	152.1	286.6	13 726.4
October	5 082.3	3 407.1	2 813.5	1 093.4	1 442.0	297.9	153.2	306.9	14 596.4
November	5 298.1	3 582.2	2 882.5	1 151.9	1 490.7	313.1	150.7	322.7	15 191.8
December	6 468.0	4 435.2	3 467.6	1 385.9	1 823.0	387.9	162.7	383.1	18 513.5
2003									
January 	5 036.9	3 407.3	2 829.6	1 085.2	1 412.3	299.5	135.2	288.0	14 493.9
February	4 487.8	3 053.1	2 425.3	955.2	1 251.2	270.6	125.3	274.4	12 842.8
March	4 928.0	3 390.8	2 657.3	1 061.8	1 372.9	296.8	139.9	306.6	14 154.1
April	4 936.9	3 346.2	2 698.8	1 075.3	1 371.8	298.6	140.9	303.7	14 172.2
May	5 092.5	3 486.0	2 814.6	1 108.5	1 434.6	307.4	152.8	315.8	14 712.2
June	4 868.4	3 325.7	2 718.8 2 946.4	1 044.9	1 343.6	287.7	151.7	308.6	14 049.3
July	5 061.1 5 113.0	3 518.1 3 465.1	2 946.4 2 951.7	1 082.8 1 063.6	1 443.0 1 434.7	309.9 307.0	169.1 169.6	310.9 310.8	14 841.4
August	5 115.0	3 405.1	2 951.7	1 005.0	1 454.7	307.0	109.0	310.6	14 815.5
• • • • • • • • • • •		• • • • • • •			• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •
		SI	EASONALLY	Y ADJUST	ED (\$ mi	illion)			
2002									
June	4 930.6	3 401.8	2 674.4	1 059.3	1 386.9	294.2	149.4	302.5	14 199.0
July	4 948.4	3 385.4	2 716.8	1 068.2	1 372.1	294.2	149.9	285.5	14 218.1
August	4 997.9	3 402.9	2 708.3	1 078.8	1 384.3	292.2	148.8	303.3	14 316.5
September	5 008.5	3 406.1	2 761.6	1 081.2	1 380.4	291.5	150.3	303.0	14 382.6
October	5 022.4	3 375.1	2 748.2	1 074.1	1 390.5	295.9	146.9	303.9	14 357.0
November	5 119.2	3 422.5	2 788.6	1 085.6	1 419.3	298.8	148.3	307.2	14 589.5
December	5 039.6	3 402.1	2 760.4	1 083.8	1 417.8	299.2	147.9	299.9	14 450.6
2003							=		
January	5 029.8	3 427.9	2 774.1	1 090.0	1 414.0	296.8	149.5	304.4	14 486.4
February	5 079.1	3 457.3	2 765.0	1 092.3	1 396.1	296.3	149.9	311.4	14 547.2
March	5 110.3	3 491.0	2 794.2	1 093.0	1 419.7	303.2	150.5	313.6	14 675.5
April	5 151.8	3 500.0	2 833.1	1 122.5	1 429.7	303.8	148.9	313.9	14 803.8
May	5 116.2	3 527.8	2 854.5	1 113.3	1 434.1	308.7	150.7	314.1	14 819.4
June	5 185.6	3 534.5	2 892.1	1 129.1	1 457.1	309.3	151.7	327.3	14 986.7
July	5 185.9	3 592.4	2 963.1	1 102.7	1 484.0	327.1	155.3	309.3	15 119.9
August	5 285.2	3 605.5	3 011.1	1 091.5	1 484.9	324.5	155.4	320.1	15 278.2
			TREND E	STIMATES	(\$ milli	on)			
			THEND E	311W///120	(Ψ ΙΙΙΙΙΙΙ	011)			
2002									
June	4 925.6	3 382.0	2 683.8	1 061.5	1 376.9	292.1	149.3	301.5	14 168.7
July	4 962.3	3 392.5	2 707.0	1 068.0	1 379.8	292.7	149.5	302.7	14 250.1
August	4 994.2	3 397.3	2 727.7	1 073.6	1 384.4	293.4	149.3	303.5	14 319.5
September	5 018.5	3 398.0	2 744.7	1 077.9	1 390.5	294.2	148.8	303.6	14 373.6
October	5 035.8	3 399.4	2 756.7	1 080.6	1 397.2	295.1	148.5	303.5	14 415.7
November	5 049.5	3 404.9	2 763.9	1 082.6	1 403.5	296.2	148.4	303.9	14 452.9
December	5 060.1	3 416.7	2 768.2	1 085.0	1 408.4	297.3	148.5	304.7	14 489.5
2003	E 070 4	2 422 0	0.770.5	1 000 4	1 111 0	200.4	440.0	200.0	14 500 0
January	5 070.1	3 433.8	2 772.5	1 089.4	1 411.2	298.1	148.8	306.6	14 530.9
February March	5 081.8	3 454.6	2 780.9	1 096.4	1 413.6	299.2	149.2	309.2	14 584.8
March	5 098.9	3 478.4 3 503.2	2 799.0	1 103.8	1 419.0	301.3	149.7	312.1	14 662.0
April	5 122.6 5 151.6		2 828.4	1 109.4	1 428.6	304.9	150.4	314.5	14 761.7
May	5 151.6 5 191 2	3 528.3 3 552.5	2 865.7	1 112.4	1 442.2	309.5	151.3	316.4	14 876.7
June	5 181.2 5 211 6		2 906.1	1 112.6	1 456.9	314.5	152.4 152.6	317.5	14 993.6
July	5 211.6	3 574.8	2 947.2	1 110.8	1 471.6	319.2	153.6	318.3	15 109.4
August	5 240.2	3 593.2	2 989.4	1 107.7	1 486.7	323.4	154.9	318.7	15 221.4



## RETAIL TURNOVER PERCENTAGE CHANGE, By State

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
		ORIG	INAL (% cl			ling montl	h)		
2002									
June	-6.0	-4.1	-3.4	-5.3	-5.3	-5.9	0.3	-3.8	-4.8
July	4.2	3.4	4.7	4.4	0.7	-1.3	7.1	-1.1	3.6
August	2.7	0.8	1.7	3.5	4.1	3.2	2.0	4.5	2.3
September	-2.4	-3.3	-1.4	-3.6	-5.8	-4.1	-7.8	-4.0	-3.0
October	5.4	5.8	5.5	6.2	12.5	10.5	0.7	7.1	6.3
November	4.2	5.1	2.5	5.3	3.4	5.1	-1.6	5.1	4.1
December	22.1	23.8	20.3	20.3	22.3	23.9	8.0	18.7	21.9
2003									
January	-22.1	-23.2	-18.4	-21.7	-22.5	-22.8	-16.9	-24.8	-21.7
February	-10.9	-10.4	-14.3	-12.0	-11.4	-9.6	-7.3	-4.7	-11.4
March	9.8 0.2	11.1 -1.3	9.6 1.6	11.2 1.3	9.7	9.7 0.6	11.6 0.7	11.7 -0.9	10.2 0.1
April May	3.2	-1.3 4.2	4.3	3.1	-0.1 4.6	2.9	8.5	-0.9 4.0	3.8
June	-4.4	-4.6	-3.4	-5.7	-6.3	-6.4	-0.7	-2.3	-4.5
July	4.0	-4.0 5.8	-3.4 8.4	3.6	-0.3 7.4	-0.4 7.7	-0.7 11.5	-2.3 0.8	-4.5 5.6
August	1.0	-1.5	0.2	-1.8	-0.6	-0.9	0.3	0.0	-0.2
	SEAS	SONALLY	' ADJUSTE						
2002				(	0 -		,		
June	0.2	1.2	0.0	0.8	0.4	0.3	0.2	0.8	0.5
July	0.4	-0.5	1.6	0.8	-1.1	-0.8	0.4	-5.6	0.3
August	1.0	0.5	-0.3	1.0	0.9	0.2	-0.8	6.3	0.7
September	0.2	0.3	2.0	0.2	-0.3	-0.3	1.0	-0.1	0.5
October	0.3	-0.9	-0.5	-0.7	0.7	1.5	-2.3	0.3	-0.2
November	1.9	1.4	1.5	1.1	2.1	1.0	0.9	1.1	1.6
December	-1.6	-0.6	-1.0	-0.2	-0.1	0.1	-0.3	-2.4	-1.0
2003									
January	-0.2	0.8	0.5	0.6	-0.3	-0.8	1.1	1.5	0.2
February	1.0	0.9	-0.3	0.2	-1.3	-0.2	0.3	2.3	0.4
March	0.6	1.0	1.1	0.1	1.7	2.4	0.4	0.7	0.9
April	0.8	0.3	1.4	2.7	0.7	0.2	-1.1	0.1	0.9
May	-0.7	0.8	0.8	-0.8	0.3	1.6	1.2	0.1	0.1
June	1.4	0.2	1.3	1.4	1.6	0.2	0.7	4.2	1.1
July August	0.0 1.9	1.6 0.4	2.5 1.6	-2.3 -1.0	1.8 0.1	5.7 –0.8	2.3 0.1	–5.5 3.5	0.9 1.0
August	1.9	0.4							1.0
• • • • • • • • • • • •	TF	REND ES	TIMATES			eceding n		• • • • • • • •	• • • • • •
2002				3	<b>.</b> pi		/		
June	0.8	0.5	0.9	0.7	0.2	0.3	0.5	0.5	0.6
July	0.8	0.3	0.9	0.7	0.2	0.3	0.3	0.3	0.6
August	0.6	0.3	0.8	0.5	0.2	0.2	-0.1	0.4	0.5
September	0.5	0.0	0.6	0.4	0.4	0.3	-0.3	0.0	0.4
October	0.3	0.0	0.4	0.2	0.5	0.3	-0.2	0.0	0.3
November	0.3	0.2	0.3	0.2	0.5	0.4	-0.1	0.1	0.3
December	0.2	0.3	0.2	0.2	0.3	0.4	0.1	0.3	0.3
2003									
January	0.2	0.5	0.2	0.4	0.2	0.3	0.2	0.6	0.3
February	0.2	0.6	0.3	0.6	0.2	0.4	0.2	0.9	0.4
March	0.3	0.7	0.7	0.7	0.4	0.7	0.3	0.9	0.5
April	0.5	0.7	1.1	0.5	0.7	1.2	0.5	0.8	0.7
May	0.6	0.7	1.3	0.3	0.9	1.5	0.6	0.6	0.8
June	0.6	0.7	1.4	0.0	1.0	1.6	0.7	0.4	0.8
July	0.6	0.6	1.4	-0.2	1.0	1.5	0.8	0.3	0.8
August	0.5	0.5	1.4	-0.3	1.0	1.3	0.8	0.1	0.7

•••••••••••••••



### RETAIL TURNOVER, By Industry Group(a)—New South Wales

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	ORIGIN	IAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • •	• • • • • • •
2002			ORIGIN	IAL (V IIII	111011)			
June	1 767.6	381.1	290.5	585.4	188.3	^ 447.4	954.4	4 614.7
July	1 862.0	361.2	297.0	626.1	202.9	476.3	982.0	4 807.5
August	1 908.7	367.2	292.7	630.7	223.5	499.8	1 015.7	4 938.2
September	1 849.5	364.5	304.0	611.7	197.2	504.2	989.1	4 820.0
October	1 980.8	417.2	329.1	647.2	186.6	513.6	1 007.8	5 082.3
November	1 971.9	507.9	345.1	685.1	210.8	564.0	1 013.3	5 298.1
December	2 196.9	801.2	483.1	830.0	283.5	758.4	1 114.8	6 468.0
2003								
January	2 022.5	369.8	319.4	629.2	189.5	472.8	1 033.7	5 036.9
February	1 807.1	301.2	251.4	559.4	176.2	461.6	930.9	4 487.8
March	1 964.5	365.2	297.4	606.4	193.4	477.1	1 024.1	4 928.0
April	1 925.8	417.9	319.6	587.4	181.3	502.6	1 002.4	4 936.9
May	1 965.3	415.3	327.9	637.8	184.9	537.1	1 024.0	5 092.5
June	1 833.0	410.0	310.3	649.5	187.9	515.6	962.2	4 868.4
July	1 960.4	387.7	305.3	657.7	221.0	528.5	1 000.5	5 061.1
August	1 967.3	368.3	289.9	660.1	^ 227.0	533.4	1 067.1	5 113.0
• • • • • • • • • • •	• • • • • • • •	0		ADJUCTE	)		• • • • • • • • •	• • • • • • • •
		SEAS	ONALLY	ADJUSTEL	O (\$ millio	n)		
2002								
June	1 864.9	443.3	310.7	597.8	209.0	497.3	1 007.5	4 930.6
July	1 927.3	380.5	314.0	633.5	203.3	500.3	989.5	4 948.4
August	1 905.5	409.6	322.8	631.3	221.0	517.5	990.2	4 997.9
September	1 922.8	418.6	319.0	635.7	200.6	516.7	995.2	5 008.5
October November	1 923.4 1 950.5	421.2 439.0	323.7 331.8	638.4	198.2 205.9	510.9 534.2	1 006.5	5 022.4 5 119.2
December	1 930.5	439.0 416.3	331.8	655.0 638.7	205.9	534.2 515.7	1 002.8 1 008.5	5 119.2
2003	1 935.9	410.3	322.2	038.7	202.3	515.7	1 008.5	5 059.0
January	1 949.6	425.5	324.0	628.4	194.4	503.6	1 004.4	5 029.8
February	1 954.0	428.1	321.1	635.1	194.1	526.3	1 020.5	5 079.1
March	1 970.1	437.6	328.5	645.9	190.2	522.3	1 015.7	5 110.3
April	1 962.3	449.6	325.4	647.4	195.1	537.4	1 034.7	5 151.8
May	1 969.5	401.0	315.3	660.1	198.3	543.7	1 028.3	5 116.2
June	1 950.9	488.5	331.8	656.9	202.4	549.7	1 005.3	5 185.6
July	2 004.5	401.0	320.6	662.2	222.8	560.0	1 014.8	5 185.9
August	2 008.2	441.3	318.5	668.1	230.9	562.7	1 055.5	5 285.2
• • • • • • • • • •		• • • • • • • • •		• • • • • • • •	• • • • • • • •		• • • • • • • • •	
		TR	END EST	IMATES (	\$ million)			
2002								
June	1 869.2	410.7	315.8	609.0	207.9	500.2	993.0	4 925.6
July	(b) 1 916.0	412.6	315.9	622.7	206.4	505.4	997.4	4 962.3
August	1 919.4	415.3	318.5	632.5	204.1	510.7	998.5	4 994.2
September	1 923.2	418.2	321.4	638.2	201.7	515.1	998.8	5 018.5
October	1 928.6	420.7	323.5	640.9	199.4	517.7	999.8	5 035.8
November	1 935.6	424.1	324.9	641.1	197.2	518.1	1 002.8	5 049.5
December	1 943.7	426.4	325.4	639.7	195.3	517.8	1 007.5	5 060.1
2003	1.050.4	100 7	205.0	620 0	102 F	E10 3	1 012 7	5 070 4
January February	1 950.4	428.7 421.0	325.0	638.8	193.5	518.3	1 012.7	5 070.1
March	1 955.2 1 959.0	431.0 433.6	324.5 324.2	639.9 643.1	192.2 193.0	521.1 526.7	1 016.4 1 019.0	5 081.8 5 098.9
April	1 959.0	435.8	324.2	648.2	193.0	526. <i>1</i> 534.3	1 019.0	5 122.6
May	1 903.8	437.0	323.9	654.1	201.7	542.8	1 020.9	5 151.6
June	1 970.4	437.0	323.0	659.2	201.7	550.5	1 022.8	5 151.0
July	1 986.7	436.3	323.0	663.4	215.7	557.1	1 024.8	5 211.6
•								5 240.2
, iabaoi	2001.0	100.0	J21. F	000.4	222.0	301.1	1 300.0	0 2 10.2
August	1 994.9	435.3	321.4	666.4	222.5	561.7	1 030.9	5 240

<sup>25%</sup> and should be used with caution

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

estimate has a relative standard error of between 10% and
(b) Break in series. See the 'Trend Estimates' section of the Explanatory Notes.

			Clothing and soft	Household	Recreational		Hospitality	
	Food	Department	good	good	good	Other	and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • •	• • • • • • •	• • • • • • • • •	ODICIN	ΛΙ (Φ:I		• • • • • • • •	• • • • • • • • •	• • • • • • •
2002			ORIGIN	AL (\$ mil	iion)			
2002	1 201 6	205.2	222.0	F24.2	A 106 7	204.2	420.0	2.405.0
June	1 301.6	295.2	233.0	534.3	^ 126.7	284.3	420.0	3 195.2
July	1 377.2	261.0	233.4	502.4	^ 145.1	304.7	479.5	3 303.3
August	1 412.8	246.4	230.6	496.2	^ 154.6	319.8	468.1	3 328.4
September	1 365.1	247.3	236.2	478.3	138.1 141.3	318.1	436.0	3 219.2
October	1 460.6	285.3	252.2	514.0		334.5	419.2	3 407.1
November	1 483.9	364.2	265.6	536.2	147.2	350.6	434.4	3 582.2
December 2003	1 625.2	580.8	341.3	674.6	230.2	483.2	500.0	4 435.2
January	1 506.9	264.7	209.2	502.8	^ 139.0	310.9	473.7	3 407.3
February	1 355.4	219.5	190.8	446.1	120.9	306.1	414.2	3 053.1
March	1 465.0	272.5	240.0	486.3	124.5	333.6	469.0	3 390.8
April	1 440.5	297.0	257.7	473.0	128.0	306.9	443.1	3 346.2
May	1 481.6	304.8	263.5	512.7	130.6	^ 337.0	456.0	3 486.0
June	1 375.4	313.5	246.8	527.2	120.5	^ 311.0	431.2	3 325.7
July	1 479.7	282.1	231.4	530.8	122.8	377.2	494.1	3 518.1
August	1 471.6	264.1	224.4	504.2	125.4	381.6	493.9	3 465.1
• • • • • • • • • • •		• • • • • • • •	• • • • • • •		• • • • • • • • •		• • • • • • • • •	
		SEAS	ONALLY A	ADJUSTED	(\$ million	)		
2002								
June	1 392.8	318.0	239.4	538.5	141.6	317.6	453.8	3 401.8
July	1 406.2	276.4	245.4	516.4	152.0	318.8	470.2	3 385.4
August	1 405.8	288.2	255.0	514.8	157.9	324.1	457.0	3 402.9
September	1 431.5	288.9	255.2	504.7	146.1	328.1	451.6	3 406.1
October	1 435.9	293.1	251.3	505.1	147.4	322.3	420.0	3 375.1
November	1 442.9	319.8	250.0	503.2	139.2	332.5	434.8	3 422.5
December	1 430.3	298.4	239.4	516.7	148.0	324.3	445.0	3 402.1
2003								
January	1 443.4	307.9	224.3	504.1	133.1	347.5	467.6	3 427.9
February	1 461.7	309.2	243.4	501.5	140.0	350.9	450.6	3 457.3
March	1 459.0	313.7	248.2	523.6	136.6	351.0	458.9	3 491.0
April	1 491.1	310.7	252.3	510.0	144.6	337.8	453.5	3 500.0
May	1 492.1	308.5	251.7	527.4	137.8	346.5	463.9	3 527.8
June	1 473.7	344.2	250.6	529.9	134.5	344.6	457.1	3 534.5
July	1 504.6	296.5	247.4	541.5	129.4	388.0	484.9	3 592.4
August	1 490.0	324.8	250.3	528.2	131.6	396.3	484.2	3 605.5
• • • • • • • • • • •	• • • • • • •					• • • • • • • •	• • • • • • • • •	•••••
		IRI	END ESII	MATES (S	≸ million)			
2002	4 40	22:-	<b></b>			22: :	.=	
June	1 403.3	294.8	244.5	526.3	148.0	321.1	450.9	3 382.0
July	1 415.2	294.0	248.7	521.6	149.4	322.2	452.4	3 392.5
August	1 424.8	293.9	251.4	515.7	149.9	323.0	452.8	3 397.3
September	1 431.4	295.1	251.5	510.1	149.1	324.0	452.7	3 398.0
October	1 435.1	297.9	249.0	506.7	146.9	326.5	(b)437.4	3 399.4
November	1 437.5	301.8	245.2	505.5	143.9	330.8	439.9	3 404.9
December	1 441.4	305.1	241.7	505.9	141.3	335.9	444.5	3 416.7
2003	4 440 4	200.0	0404	F07 F	420.0	220.0	450.0	0.400.0
January	1 448.1	308.0	240.1	507.5	139.9	339.8	450.0	3 433.8
February	1 457.4	310.2	241.2	510.1	139.4	342.1	454.4	3 454.6
March	1 467.5	312.0	244.3	514.1	139.1	344.2	457.3	3 478.4
April	1 476.9	314.0	247.7	519.0	138.3	347.6	459.6	3 503.2
May	1 484.4	316.2	250.1	524.2	136.9	353.4	463.1	3 528.3
June	1 489.8	317.8	251.0	529.0	135.2	361.7	468.1	3 552.5
July	1 493.6	318.8	251.3	533.0	133.4	371.1	473.5	3 574.8
August	1 495.8	319.5	250.3	535.7	131.3	380.9	479.6	3 593.2

estimate has a relative standard error of between 10% and (b) Break in series. See the 'Trend Estimates' section of the 25% and should be used with caution

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

Explanatory Notes.

			Clothing					
			and soft	Household	Recreational		Hospitality	
	Food	Department	good	good	good	Other	and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • •	• • • • • • •	• • • • • • • • •				• • • • • • •	• • • • • • • • •	• • • • • • • •
			ORIGIN	AL (\$ mil	lion)			
2002								
June	1 022.9	183.9	157.5	403.2	113.2	252.3	409.5	2 542.5
July	1 077.7	181.3	160.5	417.7	^ 109.9	252.9	460.8	2 660.9
August	1 095.1	183.0	162.8	422.2	122.5	246.8	472.9	2 705.4
September	1 048.5	186.3	177.2	424.5	^ 124.0	245.5	461.3	2 667.5
October	1 110.9	204.3	184.4	424.3	^ 120.4	299.0	470.2	2 813.5
November	1 090.4	247.9	191.2	434.1	121.3	307.7	489.9	2 882.5
December 2003	1 184.4	384.9	260.4	512.1	168.7	419.4	537.7	3 467.6
January	1 141.8	188.5	200.9	398.1	^ 121.4	304.7	474.1	2 829.6
February	1 002.3	149.7	141.8	346.9	^ 98.8	257.9	427.8	2 425.3
March	1 096.1	175.5	162.0	373.6	^ 102.2	282.2	465.5	2 657.3
April	1 098.1	198.1	177.0	350.1	^ 101.4	308.5	465.6	2 698.8
May	1 143.0	202.2	181.9	372.5	^ 107.1	313.1	494.8	2 814.6
June	1 054.2	201.8	179.8	404.7	^ 107.9	304.0	466.4	2 718.8
July	1 156.6	204.8	189.9	428.1	125.8	319.5	521.8	2 946.4
August	1 156.2	192.6	175.6	431.7	^ 126.1	327.7	541.8	2 951.7
• • • • • • • • • • •	• • • • • • •	SEASO		ND HISTED	(\$ million	,	• • • • • • • • •	• • • • • • •
		SLAS	JNALLI A	4DJ031LD	(ф 1111111011	)		
2002	4 070 5	400 =	400.0	4400	4000		400.4	0.074.4
June	1 073.5	199.5	168.0	416.6	126.2	260.5	430.1	2 674.4
July	1 090.6	194.2	162.6	419.3	116.9	265.3	467.9	2 716.8
August	1 081.5	200.1	173.6	420.7	123.4	251.3	457.7	2 708.3
September October	1 084.8 1 089.0	199.9 203.4	172.5 174.1	435.9 421.4	129.6 117.6	265.8 286.8	473.2 456.0	2 761.6 2 748.2
November	1 009.0	218.0	183.2	416.8	117.6	288.0	450.0	2 788.6
December	1 094.4	216.0	182.7	404.0	118.7	297.9	466.7	2 760.4
2003	1 004.5	200.1	102.7	404.0	110.7	231.3	400.7	2 700.4
January	1 092.7	208.1	186.5	383.4	114.9	323.1	465.5	2 774.1
February	1 093.1	211.0	182.3	386.9	111.0	302.3	478.4	2 765.0
March	1 098.2	213.9	193.6	387.5	108.3	308.5	484.3	2 794.2
April	1 111.4	217.4	191.2	390.2	113.0	323.2	486.6	2 833.1
May	1 126.7	212.0	188.3	395.2	114.8	316.2	501.2	2 854.5
June	1 117.7	226.3	191.8	416.2	119.3	322.2	498.5	2 892.1
July	1 153.3	212.7	194.3	430.4	129.5	324.6	518.4	2 963.1
August	1 165.5	220.0	191.1	437.5	132.2	335.7	529.1	3 011.1
• • • • • • • • • • • •	• • • • • • •					• • • • • • •	• • • • • • • • •	• • • • • • •
		IRI	END ESTI	MATES (S	million)			
2002	1.070.0	107 5	107.0	44 F ¬	104.0	000.0	422.2	0.000.0
June	1 076.8	197.5	167.3	415.7	124.6	260.9	433.3	2 683.8
July	1 081.4 1 084.9	198.7 200.4	168.4 170.4	422.2 425.8	124.1 123.4	260.5 263.3	(b) 459.2 462.9	2 707.0
August September								2 727.7
October	1 087.1	202.6	173.1	425.2 420.4	122.5 121.1	270.2	464.4	2 744.7
	1 000 1				121.1	279.7	465.0	2 756.7
	1 088.1	205.0	176.4			200.0	1GE 7	
November	1 088.4	207.5	179.7	412.5	119.1	290.0	465.7 467.5	2 763.9
December						290.0 299.4	465.7 467.5	2 763.9 2 768.2
December 2003	1 088.4 1 089.4	207.5 209.4	179.7 182.8	412.5 402.7	119.1 116.6	299.4	467.5	2 768.2
December 2003 January	1 088.4 1 089.4 1 091.5	207.5 209.4 210.8	179.7 182.8 185.4	412.5 402.7 393.5	119.1 116.6 113.8	299.4 306.6	467.5 470.9	2 768.2 2 772.5
December 2003 January February	1 088.4 1 089.4 1 091.5 1 095.2	207.5 209.4 210.8 212.0	179.7 182.8 185.4 187.4	412.5 402.7 393.5 387.6	119.1 116.6 113.8 111.7	299.4 306.6 311.2	467.5 470.9 475.8	2 768.2 2 772.5 2 780.9
December 2003 January February March	1 088.4 1 089.4 1 091.5 1 095.2 1 101.4	207.5 209.4 210.8 212.0 213.4	179.7 182.8 185.4 187.4 189.0	412.5 402.7 393.5 387.6 387.7	119.1 116.6 113.8 111.7 111.6	299.4 306.6 311.2 313.9	467.5 470.9 475.8 482.1	2 768.2 2 772.5 2 780.9 2 799.0
December 2003 January February	1 088.4 1 089.4 1 091.5 1 095.2	207.5 209.4 210.8 212.0	179.7 182.8 185.4 187.4	412.5 402.7 393.5 387.6	119.1 116.6 113.8 111.7	299.4 306.6 311.2	467.5 470.9 475.8	2 768.2 2 772.5 2 780.9
December 2003 January February March April	1 088.4 1 089.4 1 091.5 1 095.2 1 101.4 1 110.5	207.5 209.4 210.8 212.0 213.4 215.0	179.7 182.8 185.4 187.4 189.0 190.1	412.5 402.7 393.5 387.6 387.7 393.6	119.1 116.6 113.8 111.7 111.6 113.4	299.4 306.6 311.2 313.9 316.4	467.5 470.9 475.8 482.1 489.7	2 768.2 2 772.5 2 780.9 2 799.0 2 828.4
December 2003 January February March April May	1 088.4 1 089.4 1 091.5 1 095.2 1 101.4 1 110.5 1 121.6	207.5 209.4 210.8 212.0 213.4 215.0 216.7	179.7 182.8 185.4 187.4 189.0 190.1 191.0	412.5 402.7 393.5 387.6 387.7 393.6 402.8	119.1 116.6 113.8 111.7 111.6 113.4 116.7	299.4 306.6 311.2 313.9 316.4 319.4	467.5 470.9 475.8 482.1 489.7 498.0	2 768.2 2 772.5 2 780.9 2 799.0 2 828.4 2 865.7

estimate has a relative standard error of between 10% and 25% and should be used with caution Explanatory Notes.

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.



## RETAIL TURNOVER, By Industry Group(a)—South Australia

			Clothing and soft	Household	Recreational		Hospitality	
	Food	Department	good	good	good	Other	and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
			ORIGII	NAL (\$ mi	llion)			
2002								
June	406.9	97.3	54.9	136.3	^ 22.7	^ 110.9	159.2	988.1
July	438.1	91.8	53.2	131.8	28.3	113.3	175.2	1 031.6
August	458.9	88.7	50.9	128.4	31.4	122.9	186.3	1 067.4
September	429.7	87.0	51.9	127.9	30.0	119.7	183.1	1 029.2
October	463.4	97.8	59.0	140.7	^ 32.5	118.1	181.9	1 093.4
November	464.6	125.9	64.2	149.6	33.2	127.0	187.4	1 151.9
December	517.5	190.7	84.6	177.4	51.2	151.9	212.6	1 385.9
2003	011.0	100.1	0 1.0	2	01.2	101.0	212.0	1 000.0
January	466.1	91.6	59.6	133.4	34.1	108.1	192.4	1 085.2
February	419.2	73.8	47.4	114.5	31.5	102.2	166.6	955.2
March	454.1	94.5	59.2	124.4	36.0	108.4	185.2	1 061.8
April	459.1	100.7	63.3	122.6	33.0	117.6	179.1	1 075.3
May	469.3	103.9	66.1	129.6	^ 34.3	125.9	179.4	1 108.5
June	429.3	103.5	62.6	133.7	^ 31.6	116.4	167.9	1 044.9
July	457.2	102.2	58.2	133.9	35.2	113.2	182.9	1 082.8
August	454.0	90.5	54.2	136.8	32.0	111.2	184.9	1 063.6
J								
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •					`	• • • • • • • • • •	• • • • • • • •
		SEA	SONALLY	ADJUSTE	O (\$ million	1)		
2002								
June	437.0	107.5	55.0	140.4	26.5	119.1	173.7	1 059.3
July	454.0	92.5	54.7	135.5	29.6	119.0	183.0	1 068.2
August	449.7	100.0	55.8	128.7	32.7	125.4	186.5	1 078.8
September	452.0	100.0	55.9	134.2	31.5	121.7	186.0	1 081.2
October	450.6	103.0	58.5	134.0	32.8	117.6	177.6	1 074.1
November	451.6	105.3	59.6	139.4	31.8	118.6	179.4	1 085.6
December	456.8	105.3	61.3	136.6	33.0	112.3	178.5	1 083.8
2003								
January	451.7	105.0	62.2	133.8	34.5	116.4	186.2	1 090.0
February	459.4	104.1	63.2	131.5	35.1	117.9	181.2	1 092.3
March	455.0	104.5	61.3	135.2	36.0	114.7	186.3	1 093.0
April	467.8	108.3	63.4	136.6	37.1	122.3	187.1	1 122.5
May	463.6	104.5	63.2	132.9	37.8	124.6	186.6	1 113.3
June	467.0	118.2	63.2	135.3	36.4	124.3	184.8	1 129.1
July	462.0	102.4	59.9	137.7	35.8	118.9	186.1	1 102.7
August	454.5	105.3	60.4	135.5	34.8	115.9	185.1	1 091.5
		Т	REND FS1	IMATES /	\$ million)			
		ı	WEND FOL	IIWIAILO (	\$ million)			
2002								
June	443.1	99.6	54.1	137.6	28.7	119.8	178.3	1 061.5
July	446.6	100.1	54.8	136.1	29.5	120.9	180.4	1 068.0
August	449.3	100.9	55.7	135.0	30.5	121.0	181.9	1 073.6
September	451.3	101.9	56.9	134.5	31.5	120.4	182.3	1 077.9
October	452.3	102.9	58.3	134.5	32.3	119.1	181.9	1 080.6
November	452.9	103.8	59.6	134.9	32.9	117.4	181.3	1 082.6
December	453.7	104.3	60.8	135.3	33.5	116.0	181.2	1 085.0
2003								
January	455.3	104.8	61.9	135.1	34.3	115.8	182.1	1 089.4
February	457.8	105.5	62.6	134.6	35.2	117.0	183.6	1 096.4
March	460.4	106.3	62.9	134.3	36.1	118.9	185.1	1 103.8
April	462.3	107.1	62.8	134.5	36.6	120.5	185.8	1 109.4
May	463.2	107.8	62.5	135.0	36.7	121.3	186.0	1 112.4
•								
June	463.2	108.0	62.0	135.5	36.5	121.4	186.0	1 112.6
•			62.0 61.5 61.0	135.5 136.0 136.3	36.5 36.2 35.8	121.4 120.8 120.0	186.0 185.8 185.9	1 112.6 1 110.8 1 107.7

estimate has a relative standard error of between 10% and 25% (a) See paragraph 5 of the Explanatory Notes. and should be used with caution



## RETAIL TURNOVER, By Industry Group(a)—Western Australia

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • •	• • • • • • •	• • • • • • • • •				• • • • • • • • •	• • • • • • • • •	• • • • • • • •
			ORIGI	NAL (\$ m	illion)			
2002	==0.0	40= =		1011			400.0	4 000 0
June	558.8	105.7	89.9	194.1	^ 63.9	^ 122.2	163.6	1 298.2
July	579.3	104.4	82.5	168.1	^ 71.1	^ 128.4	173.7	1 307.5
August	604.1	104.8	83.8	179.1	^ 73.8	^ 130.9	184.7	1 361.2
September	568.0	100.3	78.4	170.3	^ 64.6	^ 124.2	176.3	1 282.2
October	630.1	122.3	86.9	206.5	^ 67.2	^ 131.1	197.8	1 442.0
November	641.3	149.1	91.5	207.1	^ 70.0	^ 134.5	197.1	1 490.7
December 2003	719.2	231.1	127.3	240.9	^ 100.0	182.8	221.7	1 823.0
January	648.1	109.9	82.3	201.1	^ 77.1	^ 114.2	179.7	1 412.3
February	580.8	90.4	66.3	175.5	^ 65.5	^ 106.9	165.7	1 251.2
March	638.6	106.5	75.1	189.2	^ 63.9	^ 112.2	187.3	1 372.9
April	620.8	122.4	81.7	184.8	^ 62.8	^ 122.1	177.2	1 371.8
May	640.0	123.4	89.0	203.2	^ 65.4	^ 135.8	177.7	1 434.6
June	586.6	122.6	85.7	202.2	^ 62.0	^ 121.6	162.9	1 343.6
July	635.5	119.2	89.8	224.6	^ 71.2	116.3	186.4	1 443.0
August	633.4	108.6	83.0	226.0	^ 76.8	117.0	189.8	1 434.7
• • • • • • • • • • •	• • • • • • •				D /A		• • • • • • • • •	• • • • • • • •
		SEA	SUNALLY	ADJUSTE	D (\$ millio	n)		
2002								
June	597.2	117.7	91.1	195.8	69.7	136.2	179.3	1 386.9
July	604.2	111.5	88.0	175.5	71.1	137.5	184.4	1 372.1
August	603.8	117.0	89.4	183.8	71.9	134.5	183.9	1 384.3
September	607.4	119.8	88.5	182.0	69.4	127.6	185.7	1 380.4
October	614.0	122.2	85.9	193.1	70.8	122.9	181.6	1 390.5
November	630.0	129.8	84.0	194.8	67.5	123.9	189.3	1 419.3
December 2003	625.3	124.0	87.6	190.7	72.0	130.9	187.3	1 417.8
January	626.0	126.9	85.8	198.3	75.8	121.5	179.7	1 414.0
February	622.4	122.5	82.7	196.8	71.4	119.7	180.6	1 396.1
March	637.2	124.9	85.7	198.7	69.1	120.2	184.0	1 419.7
April	629.2	128.8	84.7	202.5	66.6	131.6	186.4	1 429.7
May	635.9	119.8	81.3	207.9	69.0	139.0	181.2	1 434.1
June	635.9	141.3	86.3	210.9	67.6	134.3	180.9	1 457.1
July	649.3	125.9	95.8	224.1	72.9	124.6	191.4	1 484.0
August	641.8	128.4	89.9	232.5	74.5	124.7	193.1	1 484.9
-		• • • • • • • • •					• • • • • • • • •	
		T	REND ES	TIMATES	(\$ million)			
2002								
June	596.9	114.2	89.9	189.6	70.5	134.9	180.6	1 376.9
July	601.0	115.6	89.4	186.7	70.4	133.9	183.3	1 379.8
August	606.1	117.9	88.6	185.3	70.2	132.2	185.7	1 384.4
September	611.4	120.5	87.7	185.8	70.3	129.9	187.8	1 390.5
October	616.5	122.9	86.8	188.0	70.7	127.3	(b) 182.7	1 397.2
November	621.0	124.7	86.1	191.0	71.1	124.7	183.9	1 403.5
December	624.6	125.4	85.5	193.9	71.4	123.1	184.3	1 408.4
2003		40= -	2:-			40	404 -	
January	627.1	125.4	84.8	195.8	71.4	123.0	184.0	1 411.2
February	628.8	125.4	84.2	197.3	70.8	124.4	183.2	1 413.6
March	630.5	125.7	84.2	199.7	69.9	126.6	182.6	1 419.0
April	632.9	126.7	84.7	203.7	69.2	128.7	182.9	1 428.6
May	636.0	127.9	85.9	208.9	69.1	130.2	184.3	1 442.2
June	639.1	129.0	87.5	214.8	69.7	130.8	186.0	1 456.9
July	641.9	129.8	89.2	220.7	70.7	130.5	188.0	1 471.6
August	644.2	130.4	90.9	226.2	72.1	129.5	189.7	1 486.7
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • •		• • • • • • • •			• • • • • • • • • •	• • • • • • • •

<sup>25%</sup> and should be used with caution

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

estimate has a relative standard error of between 10% and
(b) Break in series. See the 'Trend Estimates' section of the Explanatory Notes.



## RETAIL TURNOVER, By Industry Group(a)—Tasmania

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • • •	• • • • • • • •			• • • • • • • •	• • • • • • • • •			
			ORIGIN	IAL (\$ mil	lion)			
2002								
June	116.6	np	16.1	46.9	^ 14.4	np	27.9	275.8
July	115.1	np	14.8	44.3	14.3	np	^ 28.7	272.2
August	119.4	np	15.3	47.0	14.8	np	29.5	281.0
September	112.7	np	14.3	44.7	^ 13.7	np	29.7	269.6
October	125.6	np	14.4	49.0	^ 14.2	np	32.8	297.9
November	124.1	np	18.1	49.6	15.7	np	35.1	313.1
December 2003	136.0	np	25.0	59.7	^ 24.7	np	42.3	387.9
January	129.2	np	15.8	44.9	15.5 14.9	np	33.7	299.5 270.6
February March	115.9 122.3	np	13.9 16.6	41.5 48.6	14.9 15.0	np	31.0 33.8	270.6
April	122.3	np np	17.7	45.8	^ 14.5	np np	34.9	298.6
May	126.5	np	17.5	49.9	^ 14.4	np	35.9	307.4
June	114.1	np	16.4	52.4	^ 13.6	np	32.4	287.7
July	127.3	np	15.0	54.5	17.2	np	34.7	309.9
August	126.5	np	14.4	53.7	^ 17.8	np	34.9	307.0
• • • • • • • • • • •	• • • • • • • •	SEA	SONALLY	ADJUSTED	(\$ million)	• • • • • • • •	• • • • • • • • •	• • • • • • •
2002								
June	123.6	np	16.6	46.7	16.6	np	31.2	294.2
July	121.9	np	16.4	46.6	15.9	np	32.2	291.7
August	120.1	np	17.7	47.4	16.2	np	32.6	292.2
September	119.9	np	16.2	47.3	15.6	np	32.8	291.5
October	122.5	np	15.9	47.1	15.0	np	32.8	295.9
November	123.4	np	16.5	47.0	15.4	np	33.4	298.8
December	121.2	np	17.0	45.8	16.6	np	34.6	299.2
2003	101.0		16 F	47.5	117		24.4	296.8
January February	121.8 121.5	np np	16.5 16.2	47.5 47.9	14.7 14.7	np np	31.1 31.8	296.3
March	122.5	np	17.4	50.2	15.2	np	32.2	303.2
April	124.0	np	16.7	48.3	15.5	np	34.7	303.8
May	125.9	np	16.5	50.7	15.3	np	35.8	308.7
June	122.7	np	16.8	53.4	15.4	np	36.4	309.3
July	132.0	np	16.6	56.0	18.8	np	38.4	327.1
August	129.1	np	16.8	55.0	19.5	np	38.6	324.5
• • • • • • • • • • •	• • • • • • • •	T	REND EST	IMATES (\$	million)	• • • • • • •	• • • • • • • • •	• • • • • • •
2002								
June	124.2	np	16.6	46.7	16.2	np	31.0	292.1
July	(b)120.6	np	16.6	47.0	16.0	np	31.8	292.7
August	121.0	np	16.7	47.1	15.9	np	32.5	293.4
September	121.3	np	16.6	47.0	15.8	np	33.0	294.2
October	121.6	np	16.5	46.9	15.6	np	33.1	295.1
November	121.7	np	16.5	46.9	15.5	np	33.0	296.2
December	121.9	np	16.5	47.0	15.3	np	32.7	297.3
2003								
January	122.0	np	16.6	47.3	15.2	np	32.5	298.1
February	122.2	np	16.7	47.8	15.0	np	32.6	299.2
March April	122.7	np	16.8	48.8	15.0	np	33.2	301.3
Aprii May	123.7 125.1	np	16.7 16.7	50.1 51.5	15.3 15.9	np	34.2 35.4	304.9 309.5
June	125.1	np	16.7 16.7	51.5 52.9	15.9 16.7	np np	35.4 36.6	309.5
July	126.6	np np	16.7	52.9 54.2	16.7 17.6	np	36.6 37.8	314.5
August	127.9	np	16.7	54.2 55.3	18.4	np	38.6	323.4
,				• • • • • • • •	10.1			

and should be used with caution

not available for publication but included in totals where
applicable, unless otherwise indicated
estimate has a relative standard error of between 10% and 25%

(a) See paragraph 5 of the Explanatory Notes.

(b) Break in series. See the Trend Estimates' section of the Explanatory Notes.



## RETAIL TURNOVER, By Industry Group(a)—Northern Territory

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
Month	retaining	310/63	retaining	retailing	retaiiiig	retaining	Services	Total
• • • • • • • • • • • •		• • • • • • • • •	OPIGIN	NAL (\$ mi	llion)	• • • • • • • •	• • • • • • • • • • •	• • • • • • •
2002			Ollian	VAL (V IIII	111011)			
<b>2002</b> June	70.3	np	7.6	19.3	^5.2	np	25.1	151.0
July	76.4	np	8.6	16.2	^ 5.8	np	27.7	161.7
August	77.8	np	8.5	17.8	^ 6.2	np	27.4	164.9
September	72.2	np	7.9	17.0	^ 5.5	np	24.8	152.1
October	73.4	np	7.8	16.6	^5.1	np	26.4	153.2
November	70.0	np	8.0	16.3	^ 4.9	np	26.0	150.7
December	72.3	np	9.3	18.2	^6.0	np	25.3	162.7
2003								
January	66.0	np	6.1	16.4	^3.8	np	21.9	135.2
February	61.9	np	5.4	14.9	^4.1	np	20.0	125.3
March	69.7	np	6.1	16.3	^ 4.3	np	22.2	139.9
April	70.7	np	6.0	15.6	4.8	np	23.6	140.9
May	75.0	np	7.0	17.0	^ 5.4	np	26.1	152.8
June	72.5	np	6.9	17.7	6.4	np	27.0	151.7
July	81.0	np	8.0	18.6	^ 6.7	np	29.7	169.1
August	80.2	np	7.8	19.8	^ 6.3	np	29.3	169.6
• • • • • • • • • • • •	• • • • • • • •					• • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • •
		SEA	SONALLY	ADJUSTED	) (\$ millior	1)		
2002								
June	68.7	np	7.7	18.9	5.1	np	24.3	149.4
July	71.0	np	7.7	16.4	5.5	np	24.6	149.9
August	70.5	np	7.5	17.3	5.8	np	24.1	148.8
September	71.5	np	7.7	17.1	5.3	np	24.3	150.3
October	71.0	np	7.3	16.1	4.9	np	24.6	146.9
November	71.2	np	7.6	15.8	4.9	np	24.7	148.3
December 2003	71.9	np	7.0	15.5	5.0	np	24.8	147.9
January	71.8	np	7.1	17.0	4.4	np	25.0	149.5
February	71.4	np	7.1	16.9	4.8	np	25.3	149.9
March	72.2	np	7.2	17.2	4.7	np	24.9	150.5
April	72.2	np	6.9	16.5	5.3	np	25.1	148.9
May	72.1	np	7.1	17.1	5.6	np	25.9	150.7
June	72.1	np	7.1	17.5	6.6	np	26.2	151.7
July	74.3	np	7.1	18.8	6.0	np	25.7	155.3
August	73.6	np	7.1	19.4	5.9	np	25.8	155.4
		Т	REND EST	IMATES (	\$ million)			
2002								
June	68.6	np	7.7	18.0	5.8	np	24.4	149.3
July	(b)71.2	np	7.7	17.6	(b)5.0	np	24.3	149.5
August	71.2	np	7.7	17.0	5.2	np	24.3	149.3
September	71.2	np	7.6	16.6	5.2	np	24.4	148.8
October	71.2	np	7.4	16.3	5.1	np	24.5	148.5
November	71.4	np	7.3	16.2	5.0	np	24.7	148.4
December	71.6	np	7.2	16.2	4.8	np	24.8	148.5
2003						•		
January	71.7	np	7.1	16.4	4.7	np	24.9	148.8
February	71.8	np	7.1	16.6	4.8	np	25.1	149.2
March	71.9	np	7.1	16.8	5.0	np	25.2	149.7
April	72.1	np	7.1	17.1	5.3	np	25.4	150.4
May	72.4	np	7.1	17.4	5.6	np	25.6	151.3
June	72.8	np	7.1	17.9	5.9	np	25.7	152.4
July	73.2	np	7.1	18.3	6.1	np	25.9	153.6
August	73.6	np	7.1	18.8	6.2	np	26.0	154.9
			• • • • • • • •				• • • • • • • • • •	

<sup>25%</sup> and should be used with caution

np not available for publication but included in totals where applicable, unless otherwise indicated (b) Break in series. See the Trend Estimates' section of the estimate has a relative standard error of between 10% and Explanatory Notes.



	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • •
			ORIGIN	AL (\$ mil	lion)			
2002	=	07.0					=0.0	
June	111.7	27.3	20.1	^ 45.0	^ 12.4	^ 21.4	50.8	288.7
July	110.8	24.4	18.3	40.6	14.1	23.8	53.7	285.6
August	116.7	24.1	18.1	43.9	14.4	25.3	55.9	298.4
September	111.6	24.0	17.1	41.3	12.7	^ 27.4	52.6	286.6
October	118.8	27.5	18.7	49.4	12.5	25.4	54.6	306.9
November	119.7	33.8	20.2	50.8	13.7	^ 29.4	55.2 57.1	322.7
December <b>2003</b>	129.3	52.5	26.8	61.2	18.7	37.5	57.1	383.1
January	114.2	24.2	16.8	51.6	13.1	18.0	50.1	288.0
February	107.0	21.4	15.7	48.3	14.3	17.5	50.2	274.4
March	116.3	25.9	19.6	53.4	14.9	19.1	57.6	306.6
April	113.6	28.9	20.6	51.1	12.7	20.0	56.8	303.7
May	118.1	28.4	20.6	54.6	13.7	21.0	59.4	315.8
June	109.0	30.4	20.6	54.0	13.8	19.8	61.1	308.6
July	115.1	24.9	19.1	52.3	15.3	20.6	63.6	310.9
August	116.5	24.3	18.4	52.6	14.9	22.4	61.7	310.8
• • • • • • • • • • • •	• • • • • • • •						• • • • • • • • •	• • • • • • •
		SEAS	ONALLY A	ADJUSTED	(\$ million	)		
2002								
June	117.5	31.1	19.4	46.6	12.7	24.5	50.6	302.5
July	111.7	24.6	18.2	41.1	13.4	24.8	51.7	285.5
August	114.4	28.1	20.0	45.5	14.4	25.0	56.0	303.3
September	117.0	28.9	19.6	44.0	13.7	26.4	53.4	303.0
October	116.2	28.5	19.4	48.6	13.4	24.7	53.1	303.9
November	116.0	29.6	19.8	47.5	13.1	27.8	53.5	307.2
December 2003	114.3	27.7	18.9	47.7	13.1	23.7	54.5	299.9
January	115.4	28.7	18.5	51.1	15.0	20.8	54.7	304.4
February	115.5	29.4	19.4	54.0	16.1	21.3	55.7	311.4
March	116.8	29.5	20.2	55.5	15.1	20.8	55.8	313.6
April	117.0	29.6	19.8	55.0	13.8	22.0	56.9	313.9
May	117.0	27.0	19.2	56.4	14.0	22.3	58.2	314.1
June	116.5	36.1	20.6	56.0	14.3	22.3	61.5	327.3
July	114.9	25.1	19.2	53.0	14.6	21.4	61.0	309.3
August	116.3	29.2	20.0	54.6	15.0	22.1	62.8	320.1
• • • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •		• • • • • • • • •	
		TR	END ESTI	MATES (S	\$ million)			
2002								
June	116.3	27.9	19.3	45.0	13.5	25.1	50.8	301.5
July	(b)113.8	28.1	19.4	44.8	13.5	25.2	51.5	302.7
August	114.6	28.3	19.4	44.8	13.5	25.4	52.2	303.5
September	115.2	28.5	19.4	45.2	13.5	25.7	52.9	303.6
October	115.5	28.6	19.4	46.2	13.5	25.5	53.4	303.5
November	115.6	28.7	19.3	47.8	13.8	24.8	53.9	303.9
December	115.6	28.7	19.3	49.5	14.1	23.7	54.3	304.7
2003								
January	115.6	28.8	19.3	51.4	14.4	22.6	54.7	306.6
February	115.9	29.1	19.4	53.1	14.7	21.8	55.4	309.2
March	116.2	29.4	19.5	54.5	14.7	21.4	56.3	312.1
April	116.5	29.6	19.7	55.2	14.6	21.5	57.4	314.5
May	116.5	29.7	19.8	55.4	14.4	21.8	58.7	316.4
June	116.4	29.6	19.8	55.3	14.4	22.0	60.1	317.5
July	116.2	29.4	19.8	55.0	14.4	22.1	61.3	318.3
August	116.0	29.2	19.8	54.6	14.5	22.1	62.3	318.7

estimate has a relative standard error of between 10% and
(b) Break in series. See the 'Trend Estimates' section of the

Evaluation Notes 25% and should be used with caution

<sup>(</sup>a) See paragraph 5 of the Explanatory Notes.

Explanatory Notes.

### **EXPLANATORY NOTES**

INTRODUCTION

**1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by state/territory. The principal objective of the series is to show month to month movement of turnover.

**2** Estimates of turnover contained in this publication are compiled from the Retail Business survey which includes about 6,500 retail and selected service businesses. All 'large' businesses are included in the survey, while a sample of about 4,100 'smaller' businesses is selected. The 'large' business' contribution of approximately 55% of the total estimate ensures a highly reliable Australian total turnover estimate.

SCOPE AND COVERAGE

- 3 The scope of the Retail Business survey is all employing businesses with at least one retail outlet. Like most ABS economic surveys, the frame used for the Retail Business survey is taken from the ABS Business Register which includes registrations to the Australian Taxation Office's (ATO) Pay As You Go Withholding (PAYGW) scheme. Each statistical unit (as defined below) included on the ABS Business Register is classified to the Australian and New Zealand Standard Industrial Classification (ANZSIC) industry in which it mainly operates. The frame is supplemented with information about business which are classified as non-retail but which have significant retail activity.
- 4 The frame is updated quarterly to take account of new businesses, businesses which have ceased employing, changes in employment levels, changes in industry and other general business changes. The estimates include an allowance for the time it takes a newly registered business to get on to the survey frame. Businesses which have ceased employing are identified when the ATO cancels their Australian Business Number (ABN) and/or PAYGW registration. In addition, businesses with less than 50 employees which did not remit under the PAYGW scheme in each of the previous five quarters are removed from the frame.
- **5** The following industries included in the survey are as defined in ANZSIC:
  - Food Retailing

Supermarkets and grocery stores (5110) and non-petrol sales of convenience stores of selected petrol stations

Takeaway food retailing (5125)

Other food retailing

Fresh meat, fish and poultry retailing (5121)

Fruit and vegetable retailing (5122)

Liquor retailing (5123)

Bread and cake retailing (5124)

Specialised food retailing n.e.c. (5129)

- Department Stores (5210)
- Clothing and Soft Good Retailing

Clothing retailing (5221)

Footwear, fabric and other soft good retailing

Footwear retailing (5222)

Fabric and other soft good retailing (5223)

■ Household Good Retailing

Furniture and floor covering retailing

Furniture retailing (5231)

Floor covering retailing (5232)

Domestic hardware and houseware retailing (5233)

Domestic appliance and recorded music retailing

Domestic appliance retailing (5234)

Recorded music retailing (5235)

SCOPE AND COVERAGE continued

Recreational Good Retailing

Newspaper, book and stationery retailing (5243)

Other recreational goods retailing

Sport and camping equipment retailing (5241)

Toy and game retailing (5242)

Photographic equipment retailing (5244)

Other Retailing

Pharmaceutical, cosmetic and toiletry retailing (5251)

Other retailing n.e.c.

Antique and used good retailing (5252)

Garden supplies retailing (5253)

Flower retailing (5254)

Watch and jewellery retailing (5255)

Retailing n.e.c. (5259)

Hospitality and Services

Hotels and licensed clubs

Pubs, taverns and bars (5720)

Clubs (Hospitality) (5740)

Cafes and restaurants (5730)

Selected services

Video hire outlets (9511)

Hairdressing and beauty salons (9526).

STATISTICAL UNITS DEFINED ON THE ABS BUSINESS REGISTER

- **6** The ABS uses an economic statistics units model on the ABS Business Register to describe the characteristics of businesses, and the structural relationships between related businesses. The units model is also used to break groups of related businesses into relatively homogeneous components that can provide data to the ABS.
- **7** In mid 2002, to better use the information available as a result of The New Tax System, the ABS changed its economic statistics units model. The new units model allocates businesses to one of two sub-populations. The vast majority of businesses are in what is called the ATO Maintained Population, while the remaining businesses are in the ABS Maintained Population. Together, these two sub-populations make up the ABS Business Register population.

ATO Maintained Population

**8** Most businesses and organisations in Australia need to obtain an ABN, and are then included on the ATO Australian Business Register. Most of these businesses have simple structures; therefore the unit registered for an ABN will satisfy ABS statistical requirements. For these businesses, the ABS has aligned its statistical units structure with the ABN unit. The businesses with simple structures constitute the ATO Maintained Population, and the ABN unit is used as the statistical unit for all economic collections.

ABS Maintained Population

**9** For the population of businesses where the ABN unit is not suitable for ABS statistical requirements, the ABS maintains its own units structure through direct contact with each business. These businesses constitute the ABS Maintained Population. This population consists typically of large, complex and diverse businesses. The new statistical units model described below has been introduced to cover such businesses.

Enterprise Group: This is a unit covering all the operations in Australia of one or more legal entities under common ownership and/or control. It covers all the operations in Australia of legal entities which are related in terms of the current Corporations Law (as amended by the Corporations Legislation Amendment Act 1991), including legal entities such as companies, trusts, and partnerships. Majority ownership is not required for control to be exercised.

ABS Maintained Population continued

Enterprise: The enterprise is an institutional unit comprising (i) a single legal entity or business entity, or (ii) more than one legal entity or business entity within the same Enterprise Group and in the same institutional sub-sector (ie they are all classified to a single Standard Institutional Sector Classification of Australia sub-sector).

Type of Activity Unit (TAU): The TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items are available, a TAU is created which covers all the operations within an industry sub-division (and the TAU is classified to the relevant sub-division of the ANZSIC). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry sub-division.

- **10** For more information on the impacts of the introduction of the new economic statistics units model, refer to *Information Paper: Improvements in ABS Economic Statistics [Arising from the New Tax System]* (cat. no. 1372.0).
- **11** Prior to the July 2002 reference month, the Retail Business survey used the management unit as the statistical unit. From the July 2002 reference month onwards, the statistical unit is the ABN unit for businesses with simple structures, and the TAU for businesses with complex structures. In most cases, ABN/TAU units concord with the management units previously used.

SURVEY METHODOLOGY

- The survey is conducted monthly by both telephone interview and a questionnaire mailed to businesses. The businesses included in the survey are selected by random sample from a frame stratified by state, industry and business size. For the ABS Maintained Population, the ABS uses reported employment as the measure of business size. For the ATO Maintained Population, for which employment data are not updated on a regular basis, the ABS uses a derived size benchmark. The derived size benchmark is a modelled employment size measure, based primarily on wages and salaries from Business Activity Statements or number of payees from the ATO, which is scaled to be the same magnitude as the previous employment benchmark, using current ABS employment data from the Survey of Employment and Earnings.
- **13** In the first month of each quarter, some businesses in the sample are replaced, at random, by other businesses so that the reporting load can be spread across smaller retailers.
- **14** Most businesses can provide turnover on a calendar month basis and this is how the data are presented. When businesses cannot provide turnover on a calendar month basis, the reported data and the period they relate to are used to estimate turnover for the calendar month.
- **15** Most retailers operate in a single state/territory. For this reason, estimates of turnover by state/territory are only collected from the larger retailers which are included in the survey each month. These retailers are asked to provide turnover for sales from each state/territory in which the business operates. Turnover for the smaller businesses is allocated to the state of their head office or main outlet.

DEFINITION OF TURNOVER

16 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.); and net takings from gaming machines etc. From July 2000, turnover includes the Goods and Service Tax.

DEFINITION OF TURNOVER continued

**17** Turnover presented in the Retail Trade series includes net proceeds from licensed gambling activities undertaken in the Hotels and licensed clubs industry. The impact of net proceeds from gambling on movements in the Retail Trade series was discussed in a feature article 'Contribution of gambling to retail estimates' included in the December 2002 issue of this publication. The article concluded that net proceeds from gambling had not had a significant impact on quarterly movements for the series but net proceeds from gambling had increased over time and users should be aware of this when interpreting the series. For March quarter 2003, net proceeds from gambling was 3.7% of the Total Retail series and 39.8% of the turnover of Hotels and licensed clubs.

SEASONAL ADJUSTMENT

- 18 Seasonally adjusted estimates are derived by estimating and removing systematic calendar related effects from the original series. In the Retail trade series, these calendar related effects are known as seasonal (e.g. increased spending in December as a result of Christmas) and trading day influences (arising from the varying length of each month and the varying number of Sundays, Mondays, Tuesdays, etc. in each month). Each influence is estimated by separate seasonal and trading day factors which, when combined, are referred to as the combined adjustment factors.
- **19** The seasonally adjusted estimates also have an allowance for an Easter proximity effect, which is caused when Easter falls late in March or early in April. This effect, when present, is combined with the seasonal and trading day factors to form the combined adjustment factors. There is also a similar allowance for the variable timing of Father's Day. See the Appendix of the July 2001 and August 2002 issues respectively of this publication for more information.
- 20 The Retail series uses a concurrent seasonal adjustment methodology to derive the combined adjustment factors. This means that data from the current month are used in estimating seasonal and trading day factors for the current and previous months. For more information see *Information Paper: Introduction of Concurrent Seasonal Adjustment into the Retail Trade Series* (cat. no. 8514.0).
- **21** Concurrent adjustment can result in revisions each month to estimates for earlier periods. However, in most instances, the only noticeable revisions will be to the combined adjustment factors for the current month, the previous month and the same month a year ago. The following table shows how the combined adjustment factor for these months, at the total Australian Retail and Hospitality/services level, evolved under the concurrent seasonal adjustment methodology. The table presents two different estimates of the combined adjustment factors. The first row gives the combined adjustment factors estimated following the last annual reanalysis in July 2003 using data up to and including the June 2003 reference month. The second row gives the most recent combined adjustment factors estimated and used in this month's calculation of the concurrent seasonally adjusted series.

### COMBINED ADJUSTMENT FACTORS

	Aug 2002	Jul 2003	Aug 2003	
Factors as estimated at last reanalysis (June 2003 reference month)	0.98758	0.98005	0.96940	
Factors as estimated with current month's data (August 2003 reference month)	0.98801	0.98158	0.96972	

SEASONAL ADJUSTMENT continued

22 The seasonal adjustment methodology is able to produce combined adjustment factors for future months. The latest factors for some future months are shown in the following table. While these factors represent the best current estimate, the actual factors used for estimating the seasonally adjusted estimates in these months will differ because they will incorporate subsequent months' data as they become available.

### COMBINED ADJUSTMENT FACTORS

- 23 The seasonal and trading day factors are reviewed annually at a more detailed level than possible in the monthly processing cycle. The annual reanalysis will not normally result in significant changes. For Retail Trade, the results of the latest review are usually shown in the July issue each year.
- **24** In the seasonal adjustment process, both the seasonal and trading day factors evolve over time to reflect changes in spending and trading patterns. Examples of this evolution include the slow move in spending from December to January; and, increased trading activity on weekends and public holidays. The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.
- **25** As a result of the different treatment of Australian and State totals in the seasonal adjustment process, the Australian total for an industry group may not necessarily equal the sum of the State totals for that industry group.
- 26 The monthly trend estimates are derived by applying a 13-term Henderson moving average to the seasonally adjusted estimates (7-term for quarterly series). The Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average have to be applied. The asymmetric moving averages have been tailored to suit the particular characteristics of individual series and enable trend estimates for recent periods to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent six months (or three quarters). As a result of the improvement, most revisions to the trend estimates will be observed for the most recent six months (or three quarters).
- **27** Trend estimates are used to analyse the underlying behaviour of the series over time. As a result of the introduction of The New Tax System, a break in the monthly trend series has been inserted between June and July 2000. Care should therefore be taken if comparisons span this period. For more details refer to the Appendix in the December 2000 issue of this publication.
- **28** For further information on trend estimates, see *Information Paper: A Guide to Interpreting Time Series Monitoring 'Trends': an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

TREND ESTIMATES

CHAIN VOLUME MEASURES

this publication are annually reweighted chain Laspeyres indexes referenced to current price values in a chosen reference year. The reference year is advanced in each June issue and is currently 2001-2002. Each year's data in the Retail chain volume series are based on the prices of the previous year, except for the quarters of the latest incomplete year. Data for the 2003-2004 financial year will initially be based upon price data for the 2001-2002 financial year. Comparability with previous years is achieved by linking (or chaining) the series together to form a continuous time series. While current price estimates reflect both price and volume changes, chain volume estimates measure changes in value after the direct effects of price changes have been eliminated and hence only reflect volume changes. Further information on the nature and concepts of chain volume measures is contained in the ABS publication *Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts* (cat. no. 5248.0).

RELIABILITY OF ESTIMATES

- **30** There are two types of error possible in estimates of retail turnover:
  - Sampling error which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below. Sampling error may be larger for the first month of each quarter, when some of the businesses in the sample are replaced by other businesses so that the reporting load can be spread across retailers.
  - Non sampling error which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

- **31** Seasonally adjusted and trend estimates and chain volume measures are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For chain volume measures, the standard errors may be up to 10% higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.
- **32** Estimates, in original terms, that have an estimated relative standard error (RSE) between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimates should be used with caution as they are subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use.
- **33** To further assist users in assessing the reliability of estimates, key data series has been given a grading of A to E. Where:
  - A represents a relative standard error on level of less than 2%. The published estimates are highly reliable for movement analysis;
  - B represents a relative standard error on level between 2 and 5%, meaning the estimate is reliable for movement analysis purposes;
  - C represents a relative standard error on level between 5 and 10%, meaning users are advised to exercise some caution in interpreting movements for such series;
  - D represents a relative standard error on level between 10 and 15% meaning users are advised to exercise caution in interpreting movements for such series; and

STANDARD ERRORS continued

- E represents a relative standard error on level greater than 15% (mainly affects unpublished state by industry series.
- **34** The table below provides an indicator of reliability for key retail turnover estimates.

	Food retailing	Depart- ment Stores	Clothing & soft good retailing	House- hold good retailing	Recrea- tional good retailing	Other retailing	Hospit- ality & services	Total
NSW	В	Α	В	С	С	С	В	Α
Vic.	В	Α	С	С	С	С	В	Α
Qld	В	Α	В	С	С	D	С	В
SA	В	Α	В	С	С	С	С	В
WA	В	Α	В	С	D	D	С	В
Tas.	В	np	С	С	D	np	С	В
NT	В	np	С	С	E	np	С	В
ACT	В	Α	В	С	С	D	С	В
Aust.	Α	Α	В	В	В	В	В	Α

np not available for publication but included in totals where applicable, unless otherwise indicated

ABS DATA AVAILABLE ON REQUEST

**35** Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on Canberra 02 6252 5220.

RELATED PUBLICATIONS

**36** Current publications and other products released by the ABS are listed in the *Catalogue of Publications and Products, Australia* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

ATO Australian Taxation Office

n.e.c. not elsewhere classified

PAYGW pay-as-you-go withholding

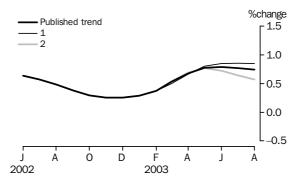
RSE relative standard error

TAU type of activity unit

### TECHNICAL NOTE REVISIONS TO TREND ESTIMATES

EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

- 1 The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the approximate effect of the two possible scenarios on the previous trend estimates of the percentage change in total retail turnover for Australia are presented below. For more information see the trend estimates section of the explanatory notes.
  - 1 The September seasonally adjusted estimate of retail turnover is 1.0% higher than the August estimate.
  - 2 The September seasonally adjusted estimate of retail turnover is 1.0% lower than the August estimate.



TECHNICAL NOTE

2 Under concurrent seasonal adjustment, the most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent months become available. The trend revision is a combined result of the revision of the seasonally adjusted estimates and the revision derived from the use of asymmetric moving averages as future data become available (for more information, refer to paragraph 26 in the explanatory notes). ABS research shows that about 75% of the total revision to the trend estimate at the current end of the time series is due to the use of different asymmetric moving averages when the original estimate for the next time period becomes available. To assess the reliability of the trend estimate at the current end, the "what-if" chart presents trend estimates under two different scenarios of the next time period. The chart shows only the impact due to the changes of the asymmetric moving averages and does not include the unknown impact of revision to seasonal factor estimates that would arise when the original estimate for the next time period becomes available.

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